

Financial Statements

For the Year Ended June 30, 2017 (With Summarized Financial Information for the Year Ended June 30, 2016)

and Report Thereon

Report Required in Accordance with Government Auditing Standards

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Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Washington Leadership Academy, Public Charter High School

We have audited the accompanying financial statements of Washington Leadership Academy, Public Charter High School (WLA), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington Leadership Academy, Public Charter High School as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Report on Summarized Comparative Information

The financial statements of WLA as of June 30, 2016, were audited by other auditors whose report dated May 12, 2017, expressed an unmodified opinion on those statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 27, 2017, on our consideration of WLA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering WLA's internal control over financial reporting and compliance.

Raffa, P.C.

Washington D.

Washington, D.C. November 27, 2017

STATEMENT OF FINANCIAL POSITION

June 30, 2017

(With Summarized Financial Information as of June 30, 2016)

	2017	2016
ASSETS		
Current assets		
Cash	\$ 566,435	\$ 447,780
Receivables	170,985	98,946
Prepaid expenses	 61,480	 47,360
Total Current Assets	798,900	594,086
Deposits	34,980	22,790
Property and equipment, net	188,725	 79,827
TOTAL ASSETS	\$ 1,022,605	\$ 696,703
LIABILITIES AND NET ASSETS		
Liabilities		
Current liabilities		
Accounts payable and accrued expenses	\$ 140,853	\$ 69,425
Deferred revenue	 18,543	 -
TOTAL LIABILITIES	 159,396	 69,425
Net Assets		
Unrestricted	763,209	398,132
Temporarily restricted	100,000	229,146
TOTAL NET ASSETS	 863,209	627,278
TOTAL LIABILITIES AND NET ASSETS	\$ 1,022,605	\$ 696,703

STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2017

(With Summarized Information for the Year Ended June 30, 2016)

	Unrestricted	Temporarily Restricted	2017	2016
REVENUE AND SUPPORT	Ф 0.042.020	c	Ф 2.042.020	c
Per pupil allocation	\$ 2,043,938	\$ -	\$ 2,043,938	\$ - 479,332
Federal grants and entitlements	363,922	400.445	363,922	•
Private grants and contributions In-kind contributions	151,230	103,445	254,675	790,527
	107,323	-	107,323	-
Other revenue	3,033	-	3,033	-
Local government grants	2.550		2.550	
and program revenue Interest income	2,559	-	2,559	-
Net assets released from restrictions:	931	-	931	30
Satisfaction of program restrictions	232,591	(232,591)	-	-
TOTAL REVENUE AND SUPPORT	2 005 527	(400.440)	2 770 204	4 200 000
AND SUPPORT	2,905,527	(129,146)	2,776,381	1,269,889
EXPENSES				
Program Service:				
High school education	1,906,536		1,906,536	506,599
Total Program Service	1,906,536		1,906,536	506,599
Supporting Services:				
Management and general	613,659	-	613,659	118,706
Development and fundraising	20,255		20,255	17,138
Total Supporting Services	633,914		633,914	135,844
TOTAL EXPENSES	2,540,450		2,540,450	642,443
CHANGE IN NET ASSETS	365,077	(129,146)	235,931	627,446
NET ASSETS, BEGINNING OF YEAR	398,132	229,146	627,278	(168)
NET ASSETS, END OF YEAR	\$ 763,209	\$ 100,000	\$ 863,209	\$ 627,278

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2017

(With Summarized Information for the Year Ended June 30, 2016)

Program Service Supporting Services High School Management 2017 2016 Education and General Fundraising Total Total Personnel, Salaries and Benefits: Salaries 1,024,602 \$ 190,658 \$ 12,870 \$ 1,228,130 289,835 Payroll taxes 20,406 81,381 1,163 102,950 22,241 Employee benefits 55,184 13,837 789 69,810 6,300 Contracted labor 45,251 6,216 51,467 3,000 Professional development 34.830 8.734 498 44.062 43.432 Other contracted labor-related expense 19,536 5,178 24,714 13,623 Total Personnel, Salaries and Benefits 1,260,784 245,029 15,320 378,431 1,521,133 **Direct Student Costs:** Supplies, materials and snacks 103,542 103,542 967 Student food service 60,772 60,772 Contracted instruction fees 39,553 39,553 Textbooks 24,872 24,872 Student assessments 3,698 3,698 Travel 3,374 3,374 Student recruiting 2,988 2,988 37,649 **Total Direct Student Costs** 238,799 238,799 38,616 Occupancy Expenses: Rent 259,296 66,335 3,706 329,337 11,713 Contracted building services 6,175 6,175 12.350 Maintenance and repairs 1,207 303 17 1,527 Depreciation and amortization - facilities 398 398 267,076 3,723 **Total Occupancy Expenses** 72,813 343,612 11,713 Office Expenses: Office supplies 5,055 51.463 72 56.590 6,511 Telecommunications 23,476 5,887 336 29,699 1,627 Computer support 6,509 1,632 93 8,234 72,705 Printing and copying 1,713 429 24 2,166 147 Postage 399 100 6 505 37 37,152 531 97,194 81,027 **Total Office Expenses** 59,511 General Expenses: Legal fees 107,015 7,333 114,348 38,185 -Accounting, auditing and payroll 65,951 65,951 25,042 Professional and consulting fees 47,634 11,944 681 60,259 59,710 Depreciation and amortization -

The accompanying notes are an integral part of these financial statements.

\$

11,995

24,135

11,769

3,497

236,306

613.659

\$

57,253

24,135

11,769

5,997

339,712

\$ 2.540.450

681

20,255

4,633

1,153

3,493

132,656

642.443

\$

440

45,258

2,500

102,725

\$ 1,906,536

operating assets

Dues, fees, licenses and fines

Total General Expenses

TOTAL EXPENSES

Authorizer fees

Insurance

Other

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2017 (With Summarized Information for the Year Ended June 30, 2016) Increase (Decrease) in Cash

	 2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net	\$ 235,931	\$ 627,446
cash provided by operating activities: Depreciation and amortization Changes in assets and liabilities:	57,651	4,633
Receivables Prepaid expenses Deposits Accounts payable and accrued expenses Deferred revenue	 (72,039) (14,120) (12,190) 71,428 18,543	(98,946) (47,360) (22,790) 69,425
NET CASH PROVIDED BY OPERATING ACTIVITIES	 285,204	 532,408
CASH FLOWS FROM INVESTING ACTIVITIES Purchases of property and equipment	 (166,549)	(84,460)
NET CASH USED IN INVESTING ACTIVITIES	 (166,549)	 (84,460)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from note payable Principal payments on note payable	 -	103,000 (103,000)
NET CASH PROVIDED BY FINANCING ACTIVITIES	 	
NET INCREASE IN CASH	118,655	447,948
CASH, BEGINNING OF YEAR	 447,780	(168)
CASH, END OF YEAR	\$ 566,435	\$ 447,780

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

1. Organization and Summary of Significant Accounting Policies

Organization

Washington Leadership Academy, Public Charter High School (WLA) is a not-for-profit corporation incorporated in the District of Columbia in February of 2014. The school's mission is to prepare students with the knowledge, skills and habits required for success in college and lives of public leadership. Since its inception, WLA's revenue and other support has consisted primarily of local funding (per pupil allocations) from the District of Columbia, federal grants and private grants.

Basis of Accounting

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The financial statements are prepared using the accrual basis of accounting and include receivables and payables.

Receivables

WLA uses the allowance method to record potentially uncollectible accounts receivable.

Property and Equipment

Property and equipment are carried at cost. Depreciation and amortization are recorded using the straight-line method over the estimated useful lives of the assets.

Computer hardware3 yearsSoftware3 yearsFurniture and fixtures7 years

Leasehold improvements are amortized over the remaining life of the lease. Significant renewals and betterments are capitalized. At the time assets are retired or otherwise disposed of, the property and related accumulated depreciation and amortization accounts are relieved of the applicable amounts and any gain or loss is credited or charged to revenue and support.

Classification of Net Assets

The net assets of WLA are reported as follows:

- Unrestricted net assets represent the portion of expendable funds that are available for general support of WLA's operations.
- Temporarily restricted net assets represent amounts that are subject to donor-imposed restrictions, to be used for a particular purpose or within a specific time period.

Revenue Recognition

Grants and contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted revenue and support.

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

1. Organization and Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

When a donor restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statement of activities as net assets released from restrictions. Unconditional grants and contributions are reported as revenue in the year in which payments are received and/or unconditional promises to give are made.

Federal grants and contracts treated as exchange transactions are recognized as costs are incurred on the basis of direct costs plus allowable indirect expenses. Revenue recognized on grants and contracts for which payments have not been received is reflected as receivables in the accompanying statement of financial position. Payments received before services are provided and costs are incurred are reflected as deferred revenue in the accompanying statement of financial position.

Federal and Charter School Funding

Per pupil funding represents the per pupil student allocation and facility allowance from the District of Columbia, as well as federal entitlement funding, to cover the cost of academic expenses. Revenue is recognized ratably over the academic year. Unearned funding is recognized as deferred revenue in the accompanying statements of financial position until earned.

In-Kind Contributions

In-kind contributions represent the value of pro bono legal assistance. Donations are recorded at their fair value as of the date of the donation, and are included in in-kind contributions and management and general in the accompanying statement of activities and in legal fees in the accompanying statement of functional expenses.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized in the accompanying statement of functional expenses. Accordingly, certain costs have been allocated proportionately among the program and supporting services based on direct expenses incurred for the program.

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

2. Receivables

Receivables consisted of the following as of June 30, 2017:

Private grants	\$ 100,000
Federal grants	66,188
Other	 4,797
Total Receivables	\$ 170.985

As of June 30, 2017, all amounts were considered fully collectible and due within one year.

3. Property and Equipment and Accumulated Depreciation and Amortization

WLA's property and equipment consisted of the following at June 30, 2017:

Computer hardware	\$ 111,825
Software	83,400
Furniture and fixtures	53,651
Leasehold improvements	 2,133
Total Property and Equipment	251,009
Less: Accumulated Depreciation and Amortization	 (62,284)
Property and Equipment, Net	\$ 188,725

Depreciation and amortization expense was \$57,651 for the year ended June 30, 2017.

4. Temporarily Restricted Net Assets

As of June 30, 2017, temporarily restricted net assets of \$100,000 were available for future years.

5. Charter School Funding – Per Pupil Allocation

Per pupil allocation funding for the year ended June 30, 2017, was composed of the following:

General education	\$ 1,240,264
Facility allowance	328,020
Special education	314,778
At-risk students	127,221
Special education compliance	<u>33,655</u>
Total Per Pupil Allocation	<u>\$ 2,043,938</u>

In September 2017, the offices of the Deputy Mayor of Education (DME) and the State Superintendent of Education (OSSE) notified all charter school leaders of a tentative approved contract with the Washington Teachers' Union (WTU). Upon approval of the

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

5. Charter School Funding – Per Pupil Allocation (continued)

contract by the City Council and Mayor of the District of Columbia (DC), it is expected that DC will provide additional funding to all DC Public and Charter Schools through an increase in the per pupil allocation (Uniform per Student Funding Formula (UPSFF)) which will be applied retroactively for fiscal 2017 and to future years. All public charter schools are expected to receive a one-time payment to reflect the increase in the fiscal year 2017 UPSFF base rate, which will be calculated based on the final enrollment audit count, supplemental payments and extended school year funding. Any such retroactive per pupil funding will be recognized as revenue in WLA's fiscal year 2018 financial statements.

6. Risks and Commitments

Concentration of Credit Risk

WLA maintains its cash with various commercial financial institutions with which its aggregate balance may exceed, at times, the Federal Deposit Insurance Corporation (FDIC) insured limit of \$250,000 per depositor per institution. As of June 30, 2017, WLA had approximately \$546,000 composed of demand deposits, exceeding the maximum limit insured by the FDIC by approximately \$77,000. WLA monitors the creditworthiness of this institution and has not experienced any historical credit losses on its cash and cash equivalents.

Use Agreement

WLA entered into a use agreement to lease building space for its office and schools which is scheduled to expire on June 30, 2021. This use agreement includes four five-year renewal terms at the option of WLA. The agreement also provides WLA with an option to purchase the premises at any time after the fifth year but prior to the 10th year of the lease effective date. The purchase price will be equal to the total all-in actual costs, prorated where necessary, of acquiring, financing, repairing and renovating the premises. The rent payment is determined as a usage fee, which is in amount equal to the number of students enrolled as of the census date of each usage year multiplied by the greater of the per pupil facilities allowance received by WLA from the District of Columbia or \$3,124. The total annual usage fee for each 12-month period throughout the term commences on July 1 and is payable in quarterly installments on August 1, November 1, February 1 and May 1. Future annual payments are based on the same usage fee formula, and there are no required payments or cancellation penalties.

Rent expense totaled \$329,337 for the year ended June 30, 2017.

Major Contributor

WLA receives a substantial portion of its revenue from DC. If a significant reduction in this revenue should occur, it could have a material effect on WLA's programs. During the year ended June 30, 2017, WLA earned per pupil funding revenue of \$2,043,938 from the District of Columbia, which was approximately 74% of WLA's total revenue and support for the year. This revenue is reflected as per pupil allocation in the accompanying statement of activities.

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

7. Related Parties

The Chairman of the Board of Directors of the Democracy Builders Fund was also the Chairman of the Board of Directors of WLA during the period July 1, 2016, through June 1, 2017. The Democracy Builders Fund, a 501(c)(3) organization, served as an incubator for WLA and provided services such as student recruitment support, operations support and human resources. The Democracy Builders Fund billed WLA approximately \$28,000 for these services during the year ended June 30, 2017. In addition, in the prior year, WLA borrowed approximately \$98,000 from the Democracy Builders Fund and its employees to support startup costs, of which \$73,000 was repaid during the year ended June 30, 2017. As of June 30, 2017, WLA had a balance due to the Democracy Builders Fund of approximately \$25,000, which is included in accounts payable and accrued expenses in the accompanying statement of financial position.

8. Pension Plan

WLA sponsors a 403(b) plan that covers all employees who work 20 hours or more per week. Employees are eligible to participate in the plan immediately upon hire. WLA makes discretionary contributions to match employee contributions, the amount of which match is determined on an annual basis. Employees are eligible for discretionary employer match contributions after one month of service. Pension expense was \$20,942 for the year ended June 30, 2017, and is included in employee benefits in the accompanying statement of functional expenses.

9. Income Taxes

Under Section 501(c)(3) of the Internal Revenue Code, WLA is exempt from the payment of taxes on income other than net unrelated business income. For the year ended June 30, 2017, no provision for income taxes was made as WLA had no net unrelated business income.

WLA has adopted the authoritative guidance relating to accounting for uncertainty in income taxes included in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740, *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. WLA performed an evaluation of uncertainty in income taxes for the year ended June 30, 2017, and determined that there were no matters that would require recognition in the financial statements or that may have any effect on its taxexempt status. It is WLA's policy to recognize interest and/or penalties related to uncertainty in income taxes, if any, in income tax expense.

10. Prior Year Summarized Financial Information

The accompanying financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with WLA's financial statements for the year ended June 30, 2016, from which the summarized information was derived.

NOTES TO FINANCIAL STATEMENTS For the Year Ended June 30, 2017

11. Subsequent Events

WLA management has evaluated subsequent events through November 27, 2017, the date the financial statements were available to be issued. Except for the DME and OSSE notification of the potential additional per pupil funding retroactive to fiscal year 2017 described in Note 5, there were no subsequent events that require recognition or disclosure in these financial statements.



Certified Public Accountants

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Washington Leadership Academy, Public Charter High School

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Washington Leadership Academy, Public Charter High School (WLA), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 27, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered WLA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of WLA's internal control. Accordingly, we do not express an opinion on the effectiveness of WLA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether WLA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and

material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering WLA's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Raffa, P.C.

Raffa, P.C.

Washington, D.C. November 27, 2017