ROCKETSHIP EDUCATION D.C., PUBLIC CHARTER SCHOOL, INC.

AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

JUNE 30, 2018 AND JUNE 30, 2017

Table of Contents

| | Page | |
|---|---------|--|
| Independent Auditor's Report | 1 - 2 | |
| Financial Statements | | |
| Statements of Financial Position | 3 | |
| Statements of Activities and Changes in Net Deficit | 4 – 5 | |
| Statements of Functional Expenses | 6 - 7 | |
| Statements of Cash Flows | 8 | |
| Notes to Financial Statements | 9 - 15 | |
| Supplementary Information | | |
| Independent Auditor's Report on Supplementary Information | 16 | |
| Schedule of Activities by Campus | 17 | |
| Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i> | 18 - 19 | |
| Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance | 20 - 22 | |
| Schedule of Expenditures of Federal Awards | 23 | |
| Notes to Schedule of Expenditures of Federal Awards | 24 | |
| Schedule of Findings and Questioned Costs | 25 - 27 | |



805 King Farm Boulevard Suite 300 Rockville, Maryland 20850

↓ 301.231.6200
 ➡ 301.231.7630
 www.aronsonllc.com
 info@aronsonllc.com

Independent Auditor's Report

Board of Directors **Rocketship Education D.C., Public Charter School, Inc.** Washington, D.C.

We have audited the accompanying financial statements of **Rocketship Education D.C., Public Charter School, Inc.** (a nonprofit School) which comprise the Statements of Financial Position as of June 30, 2018 and 2017, and the related Statements of Activities and Changes in Net Deficit, Functional Expenses and Cash Flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Independent Auditor's Report (continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Rocketship Education D.C., Public Charter School, Inc.** as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 18, 2018, on our consideration of **Rocketship Education D.C.**, **Public Charter School, Inc.'s** internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and not to provide an opinion on the effectiveness of **Rocketship Education D.C.**, **Public Charter School, Inc.'s** internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering **Rocketship Education D.C.**, **Public Charter School, Inc.'s** internal control over financial reporting and compliance.

Aronson LLC

Rockville, Maryland December 18, 2018



Statements of Financial Position

| June 30, | 2018 | 2017 |
|--|------------------------------------|------------------------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 2,453,937 | \$ 2,020,323 |
| Grants receivable | 670,751 | 254,708 |
| Promises to give, current portion | 200,000 | 200,000 |
| Due from related party | 643,470 | - |
| Prepaid expenses | 46,422 | 81,872 |
| Total current assets | 4,014,580 | 2,556,903 |
| Long term assets | | |
| Promises to give, net of current portion | - | 96,325 |
| Security deposits | 1,500 | - |
| Total long term assets | 1,500 | 96,325 |
| Total assets | \$ 4,016,080 | \$ 2,653,228 |
| Current liabilities Accounts payable Accounts payable - related party, current Accrued expenses | \$ 394,395 620,151 37,482 | \$ 214,683 178,596 50,943 |
| Deferred revenue | - | 29,942 |
| Total current liabilities | 1,052,028 | 474,164 |
| Noncurrent liabilities | | |
| Accounts payable - related party, net of current | 2,625,991 | 2,875,991 |
| Deferred rent | 2,302,877 | 637,865 |
| Total noncurrent liabilities | 4,928,868 | 3,513,856 |
| Total liabilities | 5,980,896 | 3,988,020 |
| Net assets (deficit) | | |
| Unrestricted net (deficit) | (2,229,816) | (2,031,117 |
| Temporarily restricted net assets | 265,000 | 696,325 |
| Total net assets (deficit) | (1,964,816) | (1,334,792 |
| Total liabilities and net assets (deficit) | \$ 4,016,080 | \$ 2,653,228 |

| Year Ended June 30, 2018 | U | Unrestricted | | porarily stricted | Total 2018 |
|---|----|--------------|----|----------------------|-------------------|
| Revenues and support | | | | | |
| Charter school - per pupil funding | \$ | 10,138,348 | \$ | - | \$ 10,138,348 |
| D.C. facilities allowance | | 2,020,997 | | - | 2,020,997 |
| Other D.C. grants | | 189,389 | | - | 189,389 |
| Federal government grants | | 1,815,858 | | - | 1,815,858 |
| Foundation contributions | | 903,675 | | 165,000 | 1,068,675 |
| Individual contributions | | 66,570 | | - | 66,570 |
| Other revenue | | 8,118 | | - | 8,118 |
| Release from restrictions | | 596,325 | | (596,325) | - |
| Total revenues and support | | 15,739,280 | | (431,325) | 15,307,955 |
| Expenses | | | | | |
| Program | | 13,854,536 | | - | 13,854,536 |
| Fundraising expense | | 9,269 | | - | 9,269 |
| Management and general | | 2,074,174 | | - | 2,074,174 |
| Total expenses | | 15,937,979 | | - | 15,937,979 |
| Change in net assets (deficit) | | (198,699) | | (431,325) | (630,024) |
| Net assets (deficit), beginning of year | | (2,031,117) | | 696,325 | (1,334,792) |
| Net assets (deficit), end of year | \$ | (2,229,816) | \$ | 265,000 | \$ (1,964,816) |

Statement of Activities and Changes in Net Deficit

| Year Ended June 30, 2017 | Unrestricted | | Temporarily Restricted | | | Total 2017 |
|---|--------------|-------------|---------------------------|---------|----|---------------|
| Revenues and support | | | | | | |
| Charter school - per pupil funding | \$ | 6,568,579 | \$ | - | \$ | 6,568,579 |
| D.C. facilities allowance | | 1,377,684 | | - | | 1,377,684 |
| Other D.C. grants | | 15,915 | | - | | 15,915 |
| Federal government grants | | 433,339 | | - | | 433,339 |
| Foundation contributions | | 1,125,000 | | 501,285 | | 1,626,285 |
| Individual contributions | | 65,225 | | - | | 65,225 |
| Other revenue | | 10,641 | | - | | 10,641 |
| Total revenues and support | | 9,596,383 | | 501,285 | | 10,097,668 |
| Expenses | | | | | | |
| Program | | 9,349,742 | | - | | 9,349,742 |
| Fundraising expense | | 7,786 | | - | | 7,786 |
| Management and general | | 1,545,830 | | - | | 1,545,830 |
| Total expenses | | 10,903,358 | | - | | 10,903,358 |
| Change in net assets (deficit) | | (1,306,975) | | 501,285 | | (805,690) |
| Net assets (deficit), beginning of year | | (724,142) | | 195,040 | | (529,102) |
| Net assets (deficit), end of year | \$ | (2,031,117) | \$ | 696,325 | \$ | (1,334,792) |

Statement of Activities and Changes in Net Deficit

| Year Ended June 30, 2018 | | rogram ervices | Fun | draising | | anagement and General | | Total 2018 |
|--|-------------|--------------------------------------|-----|----------|----|-----------------------------|----|------------------|
| Personnel, salaries, and benefits: | | | | | | | | |
| Salaries | \$ | 3,634,611 | ¢ | - | \$ | - | \$ | 3,634,611 |
| Fringe benefits and payroll taxes | φ. | 749,744 | Φ | - | φ | - | Φ | 749,744 |
| Total personnel, salaries, and benefits | , | 4,384,355 | | | | _ | | 4,384,355 |
| Direct student costs: | | 7,307,333 | | | | | | 7,307,333 |
| Contracted instruction fees | | 3,307,549 | | _ | | 79,013 | | 3,386,562 |
| Student supplies | • | 423,962 | | _ | | 77,015 | | 423,962 |
| Library and media center | | 42 <i>5</i> , <i>9</i> 02 115,894 | | _ | | _ | | 115,894 |
| Student assessment | | 34,764 | | _ | | _ | | 34,764 |
| Other student expense | | 209,502 | | _ | | _ | | 209,502 |
| Food services | | 369,468 | | _ | | - | | 369,468 |
| Total direct student cost | | 4,461,139 | | | | 79,013 | | 4,540,152 |
| Occupancy expenses: | - | T,TUI,I J/ | | | | 77,015 | | 4,540,152 |
| Rent | , | 3,772,195 | | _ | | _ | | 3,772,195 |
| Repairs and maintenance | • | 88,023 | | _ | | _ | | 88,023 |
| Utilities | | 160,378 | | _ | | - | | 160,378 |
| Contracted building services | | 521,809 | | _ | | _ | | 521,809 |
| Total occupancy expenses | | 4,542,405 | | - | | - | | 4,542,405 |
| Office expenses: | | 1,0-12,-100 | | _ | | _ | | 4,542,405 |
| Supplies, materials and equipment | | 211,839 | | _ | | _ | | 211,839 |
| Telecommunication | | 48,326 | | _ | | _ | | 48,326 |
| Technology (computer software and equipment) | | 46,320 66,407 | | _ | | _ | | 40,320 66,407 |
| Legal, accounting and payroll services | | 49,116 | | _ | | _ | | 49,116 |
| Printing and postage | | 13,933 | | _ | | _ | | 13,933 |
| Other office expense | | 77,016 | | _ | | _ | | 77,016 |
| Total office expenses | | 466,637 | | - | | | | 466,637 |
| General expenses: | | 400,007 | | _ | | _ | | 400,007 |
| Insurance | | - | | _ | | 16,255 | | 16,255 |
| Transportation and lodging | | - | | - | | 32,779 | | 32,779 |
| Consulting | | - | | 461 | | - | | 461 |
| Administrative fee | | - | | - | | 205,980 | | 205,980 |
| Management fee | | - | | 8,808 | | 1,509,801 | | 1,518,609 |
| Operating expenses | | - | | - | | 230,346 | | 230,346 |
| Total general expenses | | - | | 9,269 | | 1,995,161 | | 2,004,430 |
| Total expenses | \$ 1 | 3,854,536 | \$ | 9,269 | \$ | 2,074,174 | \$ | 15,937,979 |

Statement of Functional Expenses

| Year Ended June 30, 2017 | Program Services | Fundraising | Management and General | Total 2017 |
|--|---------------------|-------------|------------------------------|---------------|
| | | | | |
| Personnel, salaries, and benefits: | | | | |
| Salaries | \$ 2,203,586 | \$ - | \$ - | \$ 2,203,586 |
| Fringe benefits and payroll taxes | 420,442 | - | - | 420,442 |
| Total personnel, salaries, and benefits | 2,624,028 | - | - | 2,624,028 |
| Direct student costs: | | | | |
| Contracted instruction fees | 2,712,122 | - | 487,948 | 3,200,070 |
| Student supplies | 73,748 | - | - | 73,748 |
| Library and media center | 35,531 | - | - | 35,531 |
| Student assessment | 23,166 | - | - | 23,166 |
| Other student expense | 133,546 | - | - | 133,546 |
| Food services | 345,235 | - | - | 345,235 |
| Total direct student cost | 3,323,348 | - | 487,948 | 3,811,296 |
| Occupancy expenses: | | | | |
| Rent | 2,791,625 | - | - | 2,791,625 |
| Repairs and maintenance | 39,830 | - | - | 39,830 |
| Utilities | 105,034 | - | - | 105,034 |
| Contracted building services | 254,496 | - | - | 254,496 |
| Total occupancy expenses | 3,190,985 | - | - | 3,190,985 |
| Office expenses: | | | | |
| Supplies, materials and equipment | 116,044 | - | - | 116,044 |
| Telecommunication | 22,183 | - | - | 22,183 |
| Technology (computer software and equipment) | 33,546 | - | - | 33,546 |
| Legal, accounting and payroll services | 26,824 | - | _ | 26,824 |
| Printing and postage | 3,384 | - | _ | 3,384 |
| Other office expense | 9,400 | - | _ | 9,400 |
| Total office expenses | 211,381 | _ | _ | 211,381 |
| General expenses: | | | | |
| Insurance | - | - | 7,467 | 7,467 |
| Transportation and lodging | - | - | 17,730 | 17,730 |
| Consulting | - | 2,834 | - | 2,834 |
| Administrative fee | - | - | 85,428 | 85,428 |
| Management fee | - | 4,952 | 848,765 | 853,717 |
| Operating expenses | - | - | 98,492 | 98,492 |
| Total general expenses | - | 7,786 | 1,057,882 | 1,065,668 |
| Total expenses | \$ 9,349,742 | \$ 7,786 | \$ 1,545,830 | \$ 10,903,358 |

Statement of Functional Expenses

Statements of Cash Flows

| Years Ended June 30, | 2018 | 2017 |
|--|--------------------|-----------|
| Cash flows from operating activities | | |
| Change in net deficit | \$ (630,024) \$ | (805,690) |
| Adjustments to reconcile change in net deficit to net cash | | |
| provided by operating activities | | |
| Deferred rent | 1,665,012 | 637,865 |
| Change in present value discount on promises to give | (3,675) | 995 |
| (Increase) decrease in | | |
| Grants receivable | (416,043) | (254,708) |
| Promises to give | 100,000 | 743,720 |
| Due from related party | (643,470) | - |
| Prepaid expenses | 35,450 | (28,023) |
| Security deposits | (1,500) | - |
| Increase (decrease) in | | |
| Accounts payable | 179,712 | 181,473 |
| Accounts payable - related party | 191,555 | 669,568 |
| Accrued expenses | (13,461) | 34,736 |
| Deferred revenue | (29,942) | 29,942 |
| Net cash provided by operating activities | 433,614 | 1,209,878 |
| Net change in cash and cash equivalents | 433,614 | 1,209,878 |
| Cash and cash equivalents, beginning of period | 2,020,323 | 810,445 |
| Cash and cash equivalents, end of period | \$ 2,453,937 \$ | 2,020,323 |

Notes to Financial Statements

 Organization and significant accounting policies
 Organization: Rocketship Education D.C., Public Charter School, Inc. (the School) was incorporated in June 2015 as a not-for-profit corporation operated in the District of Columbia. The School officially opened its doors to students in August 2016 as a first-year academic public charter school. The mission is to eliminate the achievement gap in historically underserved communities.

There are two campuses: Rocketship RISE (RISE) and Rocketship Legacy Prep (RLP). The RISE campus was in full operations for the years ended June 30, 2018 and 2017 and the RLP campus was in full operations for the year ended June 30, 2018 and was starting up in 2017 with the expectation of full operations for the 2017 - 2018 school year.

Basis of accounting: The School prepares its financial records on the accrual basis of accounting. Under this basis, support and revenue are recognized when earned, and expenses are recognized as incurred.

Basis of presentation: The School classifies revenues as restricted or unrestricted based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the School and changes therein are classified and reported as follows:

Unrestricted net assets - net assets that are not subject to donor-imposed stipulations. Resources are available for general operations.

Temporarily restricted net assets - net assets subject to donor-imposed stipulations that will be met either by actions of the School and/or the passage of time. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Changes in Net Deficit as released from restrictions. As of June 30, 2018, net assets were temporarily restricted for time, and as of June 30, 2017, net assets are temporarily restricted for time and purpose with restrictions that the funds be utilized to help start the new RLP campus.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently. As of June 30, 2018 and 2017, the School had no permanently restricted net assets.

Cash and cash equivalents: The School considers all short term deposits with original maturities of ninety days or less in checking and savings accounts to be cash and cash equivalents. Balances may exceed federally insured limits. Management does not believe that this results in any significant credit risk.

Notes to Financial Statements

Grants receivable: Grants receivable are recorded when the service is rendered or when expenses are incurred for federal and state programs. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive collection cost are written off to the allowance for doubtful accounts. This balance is deemed fully collectible and therefore no allowance for doubtful accounts was deemed necessary as of June 30, 2018 and 2017.

Promises to give: Unconditional promises to give are recorded as contributions when received. Amounts expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on promises to give are computed using a discount rate equal to the 5-year treasury yield curve rate plus an adjustment for risk. Amortization of the discount is included in contribution revenue. Management does not believe that an allowance for uncollectible promises to give is necessary.

Deferred rent: The School recognized the minimum non-contingent rent required under the operating lease as rent expense on a straight-line basis over the life of the lease, with differences between the amounts expensed and the required lease payments reflected as deferred rent on the accompanying Statements of Financial Position.

Revenue recognition:

Charter school – per pupil funding – A substantial portion of the School's revenue is derived from the District of Columbia Public School System, and is based on a student allocation formula linked to enrollment. Amounts received in advance for future school terms are deferred and recognized over the period to which the funding relates.

D.C. facilities allowance – The School recognizes a facility allowance based on a student allocation formula linked to enrollment as determined by the D.C. government. Amounts received in advance are deferred and recognized over the period to which the funding relates.

Other D.C. grants – The School recognizes other D.C. apportionments based on a student allocation formula linked to enrollment as determined by the D.C. government. Amounts received in advance are deferred and recognized over the period to which the funding relates.

Notes to Financial Statements

Federal government grants – The School recognizes grant revenue in amounts equal to total allowable expenditures made during the period for the purposes specified by the grant.

Foundation and individual contributions – The School recognizes all unconditional contributions received as income in the period received or pledged. Contributions are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions, when received.

Income taxes: The School is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and is not classified as a private foundation.

Uncertainties in income taxes: The School evaluates uncertainty in income tax positions taken or expected to be taken on a tax return based on a more-likely-than-not recognition standard. If that threshold is met, the tax position is then measured at the largest amount that is greater than 50% likely of being realized upon ultimate settlement. As of June 30, 2018 and 2017, there are no accruals for uncertain tax positions. If applicable, the School records interest and penalties as a component of income tax expense. Tax years from 2016 through the current year remain open for examination by tax authorities.

Use of accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Functional allocation of expenses: The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Deficit. Costs that can be identified with particular programs or support functions are charged directly to the program or function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent events: Management has evaluated subsequent events for disclosure in these financial statements through December 18, 2018, which is the date the financial statements were available to be issued.

Notes to Financial Statements

| 2. | Promises to give | As of June 30, 2018 and 2017, promises to giv | e consi | isted of the fo | llow | ing: |
|----|--|--|-------------------|--------------------------------|---------------|------------------------|
| | | | | 2018 | | 2017 |
| | | Promises to give expected in: | | _010 | | |
| | | Less than one year | \$ | 200,000 | \$ | 200,000 |
| | | Two to five years | | - | | 100,000 |
| | | Total promises to give | | 200,000 | | 300,000 |
| | | Less: discount | | - | | (3,675) |
| | | Total promises to give, net | \$ | 200,000 | \$ | 296,325 |
| 2 | | Unconditional promises to give due beyond present value using a discount rate of the 5-ye for risk of 1.91% and 1.89% for the years respectively. | ar trea s ende | sury yield cur d June 30, 2 | ve ra 2018 | ate adjusted and 2017, |
| 3. | Retirement plan | The School participates in a 403(b) retirem contribute up to 100% of their salary. The Sch For the years ended June 30, 2018 and 2017, \$15,563, respectively, to the retirement plan. | ool ma | tches up to 39 | % of | yearly pay. |
| 4. | Concentration | The School is supported primarily throug allocations and grants for the year ended June 82% and 81% of total revenue for the year respectively, was provided through one govern | 30, 20 s ende | 018 and 2017. ed June 30, 2 | App | proximately |
| | | As of June 30, 2018, and 2017 approximately were from two foundations, respectively. | 100% | and 54% of J | orom | ises to give |
| 5. | Charter school per pupil funding and facilities | The School receives funding from the District student allocation formula linked to enrolling form of per pupil education allotments and fac | ent. Th | ne funding is | rece | ived in the |
| | allowance | Years ended June 30, | | 2018 | | 2017 |
| | | General education | \$ | 7,645,727 | \$ | 5,132,622 |
| | | Special education | • | 1,307,323 | Ŧ | 630,280 |
| | | Special education compliance | | 110,199 | | 65,780 |
| | | English language learners | | 55,290 | | 18,977 |
| | | At-risk students | | 1,019,809 | | 720,920 |
| | | Facilities allowance | | 2,020,997 | | 1,377,684 |
| | | Total D.C. allotments | \$ | 12,159,345 | | |

Notes to Financial Statements

Per pupil direct student costs during the years ended June 30, 2018 and 2017 were \$7,039 and \$8,642, respectively. Per pupil occupancy cost during the years ended June 30, 2018 and 2017 was \$7,176 and \$7,236, respectively.

6. Operating lease The School has entered into lease agreements for school space for the term of July 1, 2016 until June 30, 2046. The leases are with a related party (See Note 7). Rent expense related to these leases during the years ended June 30, 2018 and 2017 was \$3,772,195 and \$2,735,797, respectively. The School's future minimum payments for the space as of June 30, 2018, are as follows:

| Year Ending June 30, | |
|----------------------|----------------|
| 2019 | \$ 3,965,885 |
| 2020 | 3,965,885 |
| 2021 | 3,965,885 |
| 2022 | 4,009,874 |
| 2023 | 4,100,096 |
| Thereafter | 120,941,120 |
| Total | \$ 140,948,745 |

7. Related party transactions The School is an independent legal entity but is consolidated into Rocketship Education (the parent organization). Rocketship Education is a non-profit network of public elementary charter schools serving primarily low-income students in neighborhoods where access to high-performing schools is limited. The School is also managed by Rocketship Education as noted in Note 8.

Rocketship Education receives contributions on behalf of the School. At June 30, 2018, there was \$643,470 due to the School for contributions collected. There were was none due at June 30, 2017.

The School leases its facilities from a related party, Launchpad Development One DC, LLC which is a single member LLC with Launchpad Development Company as its sole member. Launchpad Development Company is a 509(a) supporting organization formed to support Rocketship Education. See Note 6.

Notes to Financial Statements

8. Management fees The School is managed by a related party (see Note 7), Rocketship Education, a not-for-profit charter management organization. On February 3, 2016, the School entered into a management agreement with Rocketship Education to assume responsibility for the School's educational process, management, and operations.

For the years ended June 30, 2018 and 2017, the management fee incurred and accrued by the School was \$1,518,609 and \$853,717, respectively, and is included in accounts payable - related party on the Statements of Financial Position. In addition, the School incurred fees for regional services of \$79,474 and \$490,782 for the years ended June 30, 2018 and 2017, respectively, which are payable to Rocketship Education and included in accounts payable – related party.

On October 31, 2015, the School entered into an instruction agreement with Apple Tree Institute for Education (Apple Tree), a District of Columbia organization. Per the terms of the agreement, Apple Tree will fully manage and operate the educational program for pre-school and pre-kindergarten ("Pre-K3" and "Pre-K4").

Apple Tree is solely responsible for all costs associated with operating the program, including, but not limited to compensation for teachers and administrators, curriculum related expenses, classroom furniture and supplies, and all liabilities associated with operating the program including expenses associated with special education.

As a management fee for the services rendered, Apple Tree shall receive an amount equal to the per-pupil funding the School receives for its enrolled Pre-K3 and Pre-K4 students excluding the facilities allotment and less any administrative fees. For the years ended June 30, 2018 and 2017, the Apple Tree management fee incurred by the School was \$2,925,880 and \$2,345,969, respectively.

9. Going concern evaluation Management has evaluated conditions and events, in the aggregate, regarding the School's ability to meet their financial obligations as they become due within one year from the date of these financial statements. Management's evaluation considered only relevant conditions and events that are known and reasonably knowable at the date the financial statements were available to be issued.

Notes to Financial Statements

Rocketship Education is committed to fiscal stewardship and transparency across all of its schools. At full enrollment the School is expected to operate solely on public and governmental funding, however, the School is still in a ramp up period to full enrollment and operating at a loss was anticipated. The School's first year enrollment was only 65% of full capacity. Many fixed costs were incurred at their full rate since inception (i.e. school facility costs, school leadership compensation). The School is expected to continue to increase its enrollment by 15% each year until full enrollment is reached in school year 2020/2021 for RISE and 2022/2023 for RLP. This will increase budgeted revenues to approximately \$21 million in 2019/2020. The School's expenses will also increase, however, not at the same rate as revenues due to many of the fixed expenses that were already incurred since the opening of the School. Rocketship Education ensures each of its schools receive the appropriate financial assistance during ramp up to full enrollment. This assistance can be provided through philanthropy, external financing, deferring related party payables and/or intra-company transfers.

Management is confident deficits will continue to decrease as enrollment increases, resulting in a financially solvent school at full enrollment. The School's Board and management expect that they will be able to meet their financial obligations as they become due.



Independent Auditor's Report on Supplementary Information

805 King Farm Boulevard Suite 300 Rockville, Maryland 20850

301.231.6200
 301.231.7630
 www.aronsonllc.com
 info@aronsonllc.com

Board of Directors **Rocketship Education D.C., Public Charter School, Inc.** Washington, D.C.

We have audited the financial statements of the **Rocketship Education D.C., Public Charter School, Inc.** as of and for the year ended June 30, 2018, and our report thereon dated December 18, 2018, which expressed an unmodified opinion on those financial statements, appears on pages 1 - 2. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Activities by Campus on page 17 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

frondon LLC

Rockville, Maryland December 18, 2018

Schedule of Activities by Campus

| | PCSB | DC3 | RISE | | RLP | Total |
|---|---------------|-----------------|---------------|----|-----------|--------------------------------|
| Revenues and support | | | | | | |
| Charter school - per pupil funding | \$ - | \$ - | \$ 10,138,348 | \$ | - | \$ 10,138,348 |
| D.C. facilities allowance | - | - | 2,020,997 | | - | 2,020,997 |
| Other D.C. grants | - | - | 189,389 | | - | 189,389 |
| Federal government grants | - | - | 809,050 | | 1,006,808 | 1,815,858 |
| Private foundation and individual contributions | 991,525 | - | 143,220 | | 500 | 1,135,245 |
| Other revenue | - | - | 8,118 | | - | 8,118 |
| Total revenues and support | 991,525 | - | 13,309,122 | | 1,007,308 | 15,307,955 |
| Expenses | | | | | | |
| Personnel, salaries, and benefits: | | | | | | |
| Salaries | _ | 65,460 | 2,703,118 | | 866,033 | 3,634,611 |
| Fringe benefits and payroll taxes | - | 44,475 | 502,673 | | 202,596 | 749,744 |
| Total personnel, salaries, and benefits | | 109.935 | 3,205,791 | | 1,068,629 | 4,384,355 |
| Direct student costs: | | 10),)55 | 3,203,771 | | 1,000,029 | |
| Contracted instruction fees | - | 5,692 | 3,072,503 | | 308,367 | 3,386,562 |
| Student supplies | - | - | 133,209 | | 290,753 | 423,962 |
| Library and media center | - | _ | 27,294 | | 88,600 | 115,894 |
| Student assessment | _ | _ | 22,573 | | 12,191 | 34,764 |
| Other student expense | _ | _ | 152,253 | | 57,249 | 209,502 |
| Food services | _ | _ | 312,273 | | 57,195 | 369,468 |
| Total direct student cost | _ | 5,692 | 3,720,105 | | 814,355 | 4,540,152 |
| Occupancy expenses: | | 5,072 | 3,720,103 | | 014,555 | 4,540,152 |
| Rent | _ | _ | 2,338,282 | | 1,433,913 | 3,772,195 |
| Repairs and maintenance | _ | _ | 72,701 | | 15,322 | 88,023 |
| Utilities | _ | _ | 113,904 | | 46,474 | 160,378 |
| Contracted building services | _ | - | 261,823 | | 259,986 | 521,809 |
| Total occupancy expenses | - | | 2,786,710 | | 1,755,695 | 4.542.405 |
| Office expenses: | | | 2,780,710 | | 1,755,075 | 4,542,405 |
| Supplies, materials and equipment | _ | _ | 94,194 | | 117,645 | 211,839 |
| Telecommunication | | _ | 21,443 | | 26,883 | 48,326 |
| Technology (computer software and equipment) | | _ | 53,112 | | 13,295 | 40,320 66,407 |
| Legal, accounting and payroll services | 48,202 | _ | 890 | | 24 | 49,116 |
| Printing and postage | 40,202 | - | 7,721 | | 6,212 | 13,933 |
| Other office expense | 3,500 | 764 | 46,512 | | 26,240 | 77,016 |
| Total office expenses | 51,702 | 764 | 223,872 | | 190,299 | 466,637 |
| General expenses: | 51,702 | 704 | 223,072 | | 1)0,2)) | 400,037 |
| Insurance | _ | _ | 12,554 | | 3,701 | 16,255 |
| Transportation and lodging | _ | _ | 29,048 | | 3,731 | 32,779 |
| Consulting | _ | - | 29,048 461 | | - | 32,775 461 |
| Administrative fee | - | - | 184,735 | | 21,245 | 205,980 |
| Management fee | - | - | 1,256,387 | | 262,222 | 1,518,609 |
| Operating expenses | - | - | 1,236,587 | | 83,712 | 230,340 |
| Total general expenses | - | - | 1,629,819 | | 374,611 | 2,004,430 |
| Total expenses | 51,702 | - 116,391 | 11,566,297 | | 4,203,589 | <u>2,004,430</u> 15,937,979 |
| Change in net assets (deficit) | \$ 939,823 | \$ (116,391) | | ¢ | 4,203,589 | |



805 King Farm Boulevard Suite 300 Rockville, Maryland 20850

Solution Solution

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Directors **Rocketship Education D.C., Public Charter School, Inc.** Washington, D.C.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of **Rocketship Education D.C., Public Charter School, Inc.** (a nonprofit School), which comprise the Statement of Financial Position as of June 30, 2018 and 2017, and the related Statements of Activities and Changes in Net Deficit, Functional Expenses and Cash Flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated December 18, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered **Rocketship Education D.C., Public Charter School, Inc.'s** internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of **Rocketship Education D.C., Public Charter School, Inc.'s** internal control. Accordingly, we do not express an opinion on the effectiveness of **Rocketship Education D.C., Public Charter School, Inc.'s** internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. However, as described in the accompanying schedule of findings and questioned costs, we did identify certain deficiencies in internal control that we consider to be a material weakness and a significant deficiency.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying schedule of findings and questioned cost as item 2018-001 to be a material weakness.



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* (Continued)

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in the accompanying schedule of findings and questioned costs as item 2018-002 to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether **Rocketship Education D.C.**, **Public Charter School, Inc.'s** financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Rocketship Education D.C., Public Charter School, Inc.'s Response to Findings

Rocketship Education D.C., Public Charter School, Inc.'s response to the findings identified in our audit is described in the accompanying schedule of findings and questioned costs. **Rocketship Education D.C., Public Charter School, Inc.'s** response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the School's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

monton LLC

Rockville, Maryland December 18, 2018







805 King Farm Boulevard Suite 300 Rockville, Maryland 20850

301.231.6200
 301.231.7630
 www.aronsonllc.com
 info@aronsonllc.com

Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

Board of Directors **Rocketship Education D.C., Public Charter School** Washington, D.C.

Report on Compliance for Each Major Federal Program

We have audited **Rocketship Education D.C., Public Charter School's** compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of **Rocketship Education D.C., Public Charter School's** major federal programs for the year ended June 30, 2018. **Rocketship Education D.C., Public Charter School's** major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with federal statues, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of **Rocketship Education D.C.**, **Public Charter School's** major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about **Rocketship Education D.C., Public Charter School's** compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of **Rocketship Education D.C., Public Charter School's** compliance.

Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance (Continued)

Opinion on Each Major Federal Program

In our opinion, **Rocketship Education D.C., Public Charter School** complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

Report on Internal Control over Compliance

Management of **Rocketship Education D.C., Public Charter School** is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered **Rocketship Education D.C., Public Charter School's** internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of **Rocketship Education D.C., Public Charter School's** internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency of a federal program that is less severe than a material weakness in internal control over compliance with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant

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Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance (Continued)

deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

rondon LLC

Rockville, Maryland December 18, 2018



Certified Public Accountants & Management Consultants

| | Federal CFDA | Amount Passed Through to | | Federal | | |
|--|-----------------|-----------------------------|--------|--------------|-----------|--|
| Federal Grantor/Program Title | Number | Subrec | pients | Expenditures | | |
| Pass-through from the D.C. Office of State | | | | | | |
| Superintendent of Education | | | | | | |
| Department of Education | | | | | | |
| Charter School Program | 84.282M | \$ | - | \$ | 803,107 | |
| Title I, Part A, Basic Grants Low-Income and Neglected | 84.010 | | - | | 464,463 | |
| Title II | 84.367A | | - | | 97,908 | |
| Title IV | 84.027A | | - | | 10,000 | |
| IDEA Flow Through | 84.072 | | - | | 124,754 | |
| IDEA 619 - Preschool | 84.173 | | - | | 4,078 | |
| Subtotal Department of Education pass-through programs | | | - | | 1,504,310 | |
| | | | | | | |
| Pass-through from the D.C. Office of State | | | | | | |
| Superintendent of Education | | | | | | |
| Department of Agriculture | | | | | | |
| National School Lunch Program | 10.555 | | - | | 201,541 | |
| School Breakfast Program | 10.553 | | - | | 110,007 | |
| Subtotal Department of Agriculture pass-through programs | | | - | | 311,548 | |
| Total expenditures of federal awards | | \$ | - | \$ | 1,815,858 | |

Schedule of Expenditures of Federal Awards

Notes to Schedule of Expenditures of Federal Awards

- 1. Basis of presentation The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal grant activity of Rocketship Education D.C., Public Charter School, Inc. under programs of the federal government for the year ended June 30, 2018. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Rocketship Education D.C., Public Charter School, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Rocketship Education D.C., Public Charter School, Inc.
- Summary of significant accounting policies
 Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- **3.** Indirect cost rate Rocketship Education D.C., Public Charter School, Inc. has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Schedule of Findings and Questioned Costs

| Year Ended June 30, 2018 | |
|--|---|
| Section I - Summary of Auditor's Results | |
| <u>Financial Statements</u> Type of auditor's report issued: Unmodified | |
| Internal control over financial reporting: | |
| • Material weakness identified? | X Yes no |
| • Significant deficiency(s) identified? | X Yes none reported |
| Noncompliance material to financial statements noted? | Yes <u>X</u> no |
| <u>Federal Awards</u> Internal control over major programs: | |
| • Material weakness(es) identified? | <u>Yes X</u> no |
| • Significant deficiency(s) identified? | Yes X none reported |
| Type of auditor's report issued on compliance for majo | or programs: Unmodified |
| Any audit findings disclosed that are required to be reported in accordance 2 CFR 200.516(a)? | Yes <u>X</u> no |
| Identification of Major Programs: | |
| <u>CFDA</u> 84.282M 84.010 10.555 | <u>Federal Grantor</u> Department of Education Department of Education Department of Agriculture |
| Dollar threshold used to distinguish between type A and type B programs: | \$750,000 |
| Auditee qualified as low-risk auditee? | Yes X no |

Schedule of Findings and Questioned Costs (continued)

Year Ended June 30, 2018

Section II - Financial Statement Findings

Finding 2018-001: Material Weakness – Adjustment for Deferred Rent

<u>Criteria</u> – Financial statements should be prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Rent expense under an operating lease should be recognized on a straight-line basis over the lease term, even if payments are not made on a straight-line basis.

 $\underline{Condition}$ – The School entered into a new lease agreement. During the year after the lease execution, the first amendment to the lease agreement with a new payments schedule was put in process. The amendment is still unsigned. The School did not change the straight-line basis calculation from the original agreement because the School was awaiting for the completion of the lease amendment.

 $\underline{Context}$ – The School entered into a new lease with a related party lessor, however, the amendment was not signed as of the release of these financial statements. Because the chances of not renewing are remote, it is proper GAAP to record the transaction. Deferred rent represents the non-cash difference between the annual cash payments under the lease and the straight-line recognition of rent expense.

Effect – An adjustment was required for financial presentation purposes.

 \underline{Cause} – The School calculated a deferred rent liability but did not include the rent amendment in the calculation.

<u>Repeat finding</u> – This is not a repeat finding.

<u>Statistical sampling</u> – Sampling was not necessary in this instance.

<u>Auditor's recommendation</u> – Research should be conducted and accounting principles requiring the straightline recognition of rent expense should be considered when entering into a new lease agreement.

<u>Management's response and corrective action plan (unaudited)</u> – When entering into a new lease agreement, the organization will ensure that the financial statements are prepared in accordance with GAAP.

Finding 2018-002: Significant Deficiency – Closing Process

<u>Criteria</u> – Financial statements should be prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). A condition of receiving federal funding is that there be adequate internal controls in place over financial reporting.

Schedule of Findings and Questioned Costs (continued)

Year Ended June 30, 2018

<u>Condition</u> – The School made significant journal entries to the trial balance several months after closing to properly report balances at year end.

 $\underline{Context}$ – The School experienced turn over in their accounting department and interim staffing was brought in to assist. The changeover caused delays in the effective closing of the records.

Effect – Several client prepared adjustments were required to accurately report balances at June 30, 2018.

<u>Cause</u> – The School had inadequate staffing for a portion of the year.

<u>Repeat finding</u> – This is not a repeat finding.

<u>Statistical sampling</u> – Sampling was not necessary in this instance.

<u>Auditor's recommendation</u> – Adequate staffing of the accounting department should be considered for conducting an effective year-end close.

Management's response and corrective action plan (unaudited) -

The organization has hired a new controller with extensive accounting and multi-industry experience. Over the last six months, the organization has also retained experienced accounting and audit resource who has evaluated and introduced internal control processes. The organization has been reviewing its month-end close process where all accounts are reconciled and reviewed. In addition, the organization plans to implement a year-end close process to ensure that financial statements are prepared in accordance with GAAP.

Section III – Federal Award Findings and Questioned Costs

None

Section IV – Prior Year Financial Statement Findings

N/A

Section V - Prior Year Federal Award Findings and Questioned Costs

N/A